Hospitality

Elevate your career through college/ITP*

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What does this guide include?

For the purposes of this skills map, the hospitality sector encompasses all businesses that provide food, beverages, and/or accommodation, including: restaurants, pubs, bars, clubs, hotels, and hospitality services.





university, or an apprenticeship.

Job Roles (can include) Skills (can include) **Knowledge and Behaviours (can include)** Executive Chef Marketing and PR • Analytical skills (planning, monitoring sales levels) Level 4+ Area Manager Managing number of operations · Excellent financial management Senior Management Manager Monitor and manage income and costs • Know how to use customer feedback as a Level 4 Food and beverage Monitor peaks and troughs in business competitive tool Carry out talent management planning Junior to House keeping • Understand the management and Front office Lead change to meet business objectives Middle leadership styles Management Revenue Understand legislative and social Conference and events requirements Kitchen • Know the business strategy

Level 3 **Experienced to**



Supervisor

- Food and beverages
- Housekeeping
- Concierge
- Front office
- Events
- Hospitality outlet



- Contribute and monitor operational procedures
- Supervise delivery of a quality service
- Plan, resource and organise team
- Implement sales and marketing strategies



- Understand how to work with hospitality team members
- Contribute to the review process
- Understand a variety of technologies in hospitality
- Understand the financial operations of hospitality

Level 2

Entry level employment to intermediate



- Food and beverage service
- Barista
- Food preparation
- Housekeeping
- Concierge & guest services
- Reception

- Establish good rapport with customers
- Deliver excellent customer service
- Handling of payments
- Use technology appropriately and efficiently
- Know the business vision and values
- Understand importance of customer feedback
- Demonstrate initiative and confidence
- Know the products/services offered by business

